

# DELL EMC Maximize your Modifier Payouts!

Sell Support and Deployment Services...



ProSupport Plus



ProDeploy

Residency Services

...and get Paid Out **25% more!**



### ProSupport Plus for Enterprise

Up to 90% less IT effort to resolve issues – ProSupport Plus with SupportAssist significantly reduces IT effort.<sup>1</sup>

### ProSupport Plus for PCs & Tablets

It significantly reduces the time to resolve a failed hard drive with up to 91% less time to resolution and 72% fewer steps.



### ProDeploy Enterprise Suite

Over 94% customer satisfaction for Enterprise Deployment Services.<sup>2</sup>

### Residency Services

Average CSAT rating from customers who have used Dell EMC Residency Services is 89%, which is higher than non-residency projects.<sup>2</sup>

Don't forget to ask your customers these questions when having the Services conversation:

1. How will you be deploying your hardware?
2. Can I recommend some proactive and predictive support?
3. Will you or your staff need training once the hardware has been deployed?

<sup>1</sup> Based on Sep 2015 Principled Technologies Test Report commissioned by Dell EMC. Actual results will vary. Full report: <http://facts.pt/1P56IW0>

<sup>2</sup> CE score 94.6% based on 1 year, updated on 10/5/16

[http://www.principledtechnologies.com/Dell/ProDeployPlus\\_0816.pdf](http://www.principledtechnologies.com/Dell/ProDeployPlus_0816.pdf)